



Bankhaus Lampe

Press Release

Strategic development of the Asset Management unit

New total-return fund for private and institutional investors

Dusseldorf/Frankfurt, 12 October 2017

- **Strategic development of the Asset Management and Wealth Management units**
- **Supplementing the fund offering with rule-based total-return products**
- **Lampe Asset Management establishes *Lampe SICAV Liquid Return, Lampe SICAV Stable Return and Lampe SICAV Dynamic Return***

As part of the strategic development of its Asset Management unit, Bankhaus Lampe is further expanding its product range. Lampe Asset Management, a subsidiary of Bankhaus Lampe, has established three new funds for private and institutional investors. The funds Lampe SICAV Liquid Return, Lampe SICAV Stable Return and Lampe SICAV Dynamic Return are based on a total-return approach with target yields above money market yields of 1.0 percent, 4.0 percent and 7.0 percent p.a., respectively. At the start, the fund volume was € 100 million and has currently reached € 300 million.

“Our total-return approach meets the need for predictable profit, controlled risk, maximum transparency and efficient asset management,” explains Frank-Peter Martin, a member of the Executive Committee and responsible for the bank’s Asset Management unit.



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Customised investment opportunities

The scalable strategy permits investments that are customised to the clients needs. “In times of negative interest rates, companies want to keep their liquid investments in the black. In this regard, Lampe SICAV Liquid Return aims to compensate for the negative interest rates in the money market over a medium-term period.

Family Offices and private clients can participate in the global capital markets with the Lampe SICAV Stable Return and Lampe SICAV Dynamic Return funds. Despite a higher risk-bearing capacity, they do not have to dispense with efficient risk control”, says Frank-Peter Martin.

Systematic investment approach

The key to risk management is to consequently block out emotions and fears, which can lead to misjudgement. Thus, the new Lampe Asset Management funds are run solely based on fixed rules and algorithms. Investment in the global equity and bond markets are carried out at the level of indices. Asset allocation and risk management are based on a mathematical model. The funds are managed by Sandra Brosch, Iven Kurz, Sebastian Napiralla and Markus Rauch. “The model aggregates all relevant market data on a daily basis and derives the optimum asset allocation. Due to this dynamic allocation, profit expectations and the fluctuation range of the portfolio are always in line,” Frank-Peter Martin adds.

“To keep commission fees for investors as low as possible, we have specifically set up a Lampe SICAV structure, which serves as a fund of funds and helps to raise synergy effects,” Frank-Peter Martin concluded.



Bankhaus Lampe

Bankhaus Lampe KG is one of the leading independent private banks in Germany, with a group **business volume** of €3.1 billion and **assets under management** of more than €19 billion. It has branch offices and subsidiaries in Berlin, Bielefeld, Bonn, Bremen, Dresden, Düsseldorf, Frankfurt/Main, Hamburg, Munich, Münster, Osnabrück, Stuttgart, London, New York and Vienna. The limited partners' shares are owned by the Oetker Group and the **Oetker** family. The bank's service offering includes intelligent wealth and asset management as well as corporate finance services for wealthy private clients and corporate and institutional clients. Bankhaus Lampe has a long-established tradition of entrepreneurs serving entrepreneurs, ensuring continuity on the market and creating an ideal environment for long-term and trusting business relationships

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