



Bankhaus Lampe

Press Release

Bankhaus Lampe establishes Broker-Dealer Cooperation with International KBR Finance

Dusseldorf, 6 November 2013 - Bankhaus Lampe will strengthen its ties to institutional US investors with an Equity Research and Equity Sales Desk operated by International KBR Finance LLC (IKBR) in New York. The German private bank Bankhaus Lampe and IKBR have therefore entered a US brokerage cooperation to offer the Bank's German equity research and capital markets products to institutional investors in North America.

Leonhard Uphues, member of Bankhaus Lampe's executive committee, comments: "It's no secret that German equities are a focus for institutional US investors. Established as one of the strongest firms for German equities, we see an increasing demand for our services in the US. And we always want to be close to our customers, that's the rationale behind the strategic partnership with IKBR."

Edgardo Srodek, KBR's Chairman adds: "As a leading independent investment banking and advisory firm, we have created a custom-tailored solution for Bankhaus Lampe in the US."

Institutional investors in the US will be offered a comprehensive, analytical insight into corporate Germany as well as corporate access to German corporates and senior industry experts.

International KBR Finance LLC (IKBR), a fully owned subsidiary of the KBR Finance Group (KBR), will be Bankhaus Lampe's exclusive distribution partner for equity and capital markets products in the US. IKBR has built a highly experienced equity sales and sales trading team specifically dedicated to Bankhaus Lampe capital markets products. Joerg Hagenbuch (formerly Head of Sales North America at Vontobel Securities and President at Sal. Oppenheim in New York) is heading IKBR's Equities team supported by Bankhaus Lampe's specialists. All sales traders in New York will be working during live hours of the European markets to ensure the best possible trade execution service to clients.



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Edgardo Srodek: "Through our fully licensed broker-dealer, International KBR Finance LLC, KBR is uniquely positioned to bring together institutional and corporate client needs."

Background Information

Bankhaus Lampe is an independent German private bank, established in 1852. Today, the Bank is wholly owned by the industrial family Oetker and is a division of the Oetker Group. Bankhaus Lampe operates as a financial institution that acts and thinks like an entrepreneur, offering its exclusive clientele a comprehensive and holistic range of advisory and customized services. As a strategic consultant, Bankhaus Lampe pools the interests of institutionals and companies and offers excellent services and solutions in all capital market and corporate finance issues. Bankhaus Lampe is a specialist in German equities, industries and firms. Bankhaus Lampe is independent of any financial group, which enables it to pursue a product-neutral and long-term business policy.

www.bankhaus-lampe.de/en

KBR Finance is an independent, international investment banking and strategic advisory partnership, founded in 2009, with corporate headquarters in Frankfurt, Germany. KBR Finance services medium and large corporate and sovereign clients and financial institutions through 12 offices in Europe, Latin America and the US. KBR offers strategic financial advisory including M&A, debt advisory, asset advisory, private placement, structured products including balance sheet optimisation and credit risk transfer solutions to companies, institutional investors and governments. KBR draws on an extensive talent pool now, comprising more than 30 professionals, many of whom have a distinguished track record with some of the leading global investment banks and financial advisory firms.

www.kbr-finance.com



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