



# Bankhaus Lampe

## Press Release

Strategic expansion to include sustainable investment approach

### **Bernhard Ebert to join Lampe Asset Management**

Dusseldorf/Frankfurt, 06 December 2017

- **Strategic expansion of Asset Management division**
- **Asset management to be supplemented by “sustainable investing”**
- **Bernhard Ebert to join Lampe Asset Management, a subsidiary of Bankhaus Lampe, on 1 February 2018**
- **Dorothee Ellsel will be responsible for the topic of "sustainable investment" from 1 January 2018 under the leadership of Bernhard Ebert**

As part of the strategic further development of its Asset Management arm, Bankhaus Lampe will supplement its product range with an investment approach geared to sustainability. “A large number of our clients - especially foundations, churches or religious institutions - increasingly demand asset management in accordance with the quality criteria for sustainable investments. In order to meet these individual requirements, we will expand our offering along with our equity expertise,” stated Klemens Breuer, who is the designated spokesman of the general partners of Bankhaus Lampe and will be responsible for asset management.

Bernhard Ebert will join Lampe Asset Management, a subsidiary of Bankhaus Lampe, on 1 February 2018. In addition to implementing a sustainable investment approach, Bernhard Ebert will use his expertise to support the equity portfolio management team of ten under the leadership of Heinz-Günter Wickenhäuser.



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Beside Bernhard Ebert, Mathias Christmann, Dorothee Ellsell and Yunpu Li will be working for Lampe Asset Management from 1 January 2018. All four of them were previously employed by a German private bank headquartered in Frankfurt. Dorothee Ellsell will be responsible for developing a sustainable investment approach at Lampe Asset Management. Mathias Christmann and Yunpu Li will be responsible for portfolio management in this segment.

### **Asset management will be supplemented by sustainability approach**

As part of the expanded investment strategy, a fourth dimension - sustainability - is added to the investment objectives of: 1) maximising yields and earnings, 2) minimising risk and 3) liquidity. This involves three components. First of all, companies are identified according to the quality criteria, which fulfil the requirements with regard to ecological and social aspects as well as in terms of corporate management. Second, as part of the "best-in-class" approach, the companies with the highest ecological, social and corporate governance standards in the respective industry are selected. Third, companies from undesired sectors are excluded from the selection. A similar process also takes place for the selection of bonds.

### **Independent research as a basis for investment decisions**

The database of an independent research provider is used for the selection of the sustainable investments. More than 6,000 of the world's largest companies, 165 countries and more than 100 bond issuers are analysed and evaluated according to a variety of criteria. These criteria are categorised as follows: environmental orientation, social behaviour and responsible corporate governance. In addition to corporate reporting, internet forums, media databases, and information from non-governmental organisations (NGOs) and government agencies serve as sources of information.



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## **Credibility as a pre-requisite for success**

Credibility plays a critical role, especially for investors whose investment criteria demand that they pursue a sustainable investment approach. “Whether they are foundations, churches or religious institutions, these investors need a strategic partner with proven expertise in the area of sustainability with regard to investment decisions. This is the only way to ensure that the requirements of the respective institutions are met. Clear criteria, consistent implementation and independent controls make a credible and thus long-term successful co-operation possible”, concluded Klemens Breuer.

## **About Bankhaus Lampe KG:**

Bankhaus Lampe KG is one of the leading independent private banks in Germany, with a group **business volume** of €3.1 billion and **assets under management** of more than €19 billion. It has branch offices and subsidiaries in Berlin, Bielefeld, Bonn, Bremen, Dresden, Dusseldorf, Frankfurt/Main, Hamburg, Munich, Münster, Osnabrück, Stuttgart, London, New York and Vienna. The limited partners' shares are owned by the Oetker Group and the **Oetker** family. The bank's service offering includes intelligent wealth and asset management as well as corporate finance services for wealthy private clients and corporate and institutional clients. Bankhaus Lampe has a long-established tradition of entrepreneurs serving entrepreneurs, ensuring continuity on the market and creating an ideal environment for long-term and trusting business relationships.

## **Bankhaus Lampe KG Press Contact:**

Sandra Herzenbruch

Phone: +49 211 4952-349

[sandra.herzenbruch@bankhaus-lampe.de](mailto:sandra.herzenbruch@bankhaus-lampe.de)

Anna Lena Kleine

Phone: +49 211 4952-683

[annalena.kleine@bankhaus-lampe.de](mailto:annalena.kleine@bankhaus-lampe.de)