



Bankhaus Lampe

Press Release

Talanx, NORD/LB and Bankhaus Lampe cooperate on Alternative Investments

Düsseldorf/Hannover, 20 January 2015 The Talanx Group, NORD/LB Norddeutsche Landesbank and Bankhaus Lampe are entering into a joint venture in the area of Alternative Investments. Talanx will take a stake of 45 percent in investment service provider Caplantic GmbH. The owners want to develop Caplantic into one of Germany's leading service providers for Alternative Asset Management and Financial Solutions.

The joint venture gives Talanx access to infrastructure loans and other alternative asset classes of NORD/LB Group. Talanx will also be able to benefit from the rating expertise of RSU Rating Service Unit GmbH & Co. KG, a wholly-owned subsidiary of the German Landesbanks. Caplantic is also set to play the role of service provider for the area of private equity in investment management at Talanx.

In view of the low interest rates currently prevailing, the owners are anticipating an increasing shift in investment towards alternative asset classes such as real estate, private equity and infrastructure investments. They are therefore expecting significant growth in these areas. Talanx is already strategically increasing the proportion of these investment classes in order to counteract the declining yields as a result of low interest rates. Caplantic GmbH was established in 2013 as a joint venture between NORD/LB and private bank Bankhaus Lampe. Alongside the stake in the single-digit million euros being acquired by Talanx, NORD/LB will hold 45 percent of Caplantic shares in future, and Bankhaus Lampe will hold 10 percent of the shares via Lampe Credit Advisors GmbH. The new structure is subject to approval by the anti-trust regulator.



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About Talanx

With premium income of EUR 28.1 billion (2013) and more than 21,500 employees, Talanx is Germany's third-largest and Europe's seventh-largest insurance group. The Hannover-based Group is active in some 150 countries. Talanx operates as a multi-brand provider with a focus on B2B insurance. The Group's brands include HDI, the global industrial insurer HDI-Gerling, Hannover Re, one of the world's leading reinsurers, Targo Versicherungen, PB Versicherungen and Neue Leben, the latter all specialized in bancassurance, and the financial services provider Ampega. The takeovers of TU Europa and TUIR Warta S.A. have now made Poland the second core market of Talanx. The rating agency Standard & Poor's has given the Talanx Primary Group a financial strength rating of A+/stable (strong) and the Hannover Re Group one of AA-/ stable (very strong). Talanx AG is listed on the Frankfurt Stock Exchange in the MDAX as well as on the stock exchanges in Hannover and Warsaw (ISIN: DE000TLX1005, German Securities Code: TLX100, Polish Securities Code: TNX).

You can find additional information by going to www.talanx.com.

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About NORD/LB

With total assets of EUR 197 billion, NORD/LB Norddeutsche Landesbank is a leading German business bank. Its core business segments include corporate customers business, structured financing in the energy and infrastructure sector, ship and aircraft financing, commercial real estate financing (via Deutsche Hypothekenbank), capital market business and private and commercial customers. The bank has headquarters in Hanover, Braunschweig and Magdeburg and branches in Düsseldorf, Munich, Hamburg and Schwerin. NORD/LB is represented outside of Germany by a subsidiary in Luxembourg and branches in London, New York, Singapore and Shanghai.

About Bankhaus Lampe

With a Group business volume of EUR 3.1 bn, Bankhaus Lampe is one of the leading independent and owner-operated private banks in Germany with branch offices and subsidiaries in Berlin, Bielefeld, Bonn, Bremen, Dresden, Düsseldorf, Frankfurt/Main, Hamburg, Munich, Münster, Osnabrück, Stuttgart, London and Vienna. The limited partners' shares are wholly owned by the Oetker family. This shareholder background guarantees independence and product neutrality as well as the solid and continuous growth of the bank. Lampe Credit Advisors GmbH, a subsidiary of Bankhaus Lampe, offers services relating to complex issues to European financial institutions, insurance companies and public-sector institutions. These services include regulatory advice, the structuring and arrangement of investment and refinancing solutions, portfolio and risk management services and comprehensive advisory and other services relating to strategic partnerships and equity holdings.



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About Caplantic

As a regulated financial services provider, Caplantic has in-depth experience in the analysis and continuous risk monitoring for large alternative asset portfolios. A portfolio of more than EUR 10 billion is currently being managed on the risk side. The focus has so far been on the asset classes of infrastructure, aircraft, shipping, real estate, and corporates with major customers from the institutional segment and the banking sector in equal measure. This business is projected to expand further. In future, the company will also be active in the selection and continuous (risk) support for private equity fund investments.

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