

3.

Consolidated

for 2019

Tradition meets Modernity

As a banking institute we are always moving forward, keeping up with the times. We are continuously working to augment our services for private and corporate clients through new offerings and digital technology. At the same time, we are aware of our tradition. For this reason, we have extensively modernised our old head office in Bielefeld and now moved back into these premises.

Markus Bolder: "The digitalisation of processes and technology is radically changing sectors and companies. The way we work and communicate at Bankhaus Lampe is also changing. We use stateof-the-art technologies to support investment processes and the dialogue with our customers while maintaining personal relationships at the

Consolidated Balance Sheet for Bankhaus Lampe KG

as at 31 December 2019

Assets

| in € | | | | 2019 | 2018 |
|---|----------------|----------------|----------------|------------------|---------------|
| | | | | | in € thousand |
| Cash reserve | | | | | |
| a) Cash on hand | | | 16,299,41 | | 272 |
| b) Balances with central banks | | | 315,122,966,79 | | 300,340 |
| thereof: at Deutsche Bundesbank | 315,122,966,79 | | | 315,139,266,20 | (300,340) |
| Loans and advances to banks | | | | | |
| a) Due on demand | | | 160,288,998,41 | | 165,954 |
| b) Other claims | | | 65,131,317,68 | 225,420,316,09 | 76,418 |
| Loans and advances to clients | | | | 1,682,572,339,48 | 1,530,208 |
| thereof: secured by liens on property | 14,910,209,38 | | | | (12,243) |
| thereof: loans to municipalities | 21,000,00 | | | | (9,353) |
| Debentures and other fixed income securities | | | | | |
| a) Bonds and debentures | | | | | |
| aa) From public issuers | | 25,011,007,23 | | | 25,116 |
| thereof: eligible as collateral for Deutsche Bundesbank advances | 25,011,007,23 | | | | (25,116) |
| ab) From other issuers | | 259,363,108,05 | 284,374,115,28 | | 281,399 |
| thereof: eligible as collateral for Deutsche Bundesbank advances | 259,363,108,05 | | | 284,374,115,28 | (281,399) |
| Equities and other variable-yield securities | | | | 1,299,47 | 2 |
| Trading Portfolio | | | | 716,528,442,14 | 432,739 |
| Shareholdings 1) | | | | 19,476,549,83 | 34,652 |
| thereof: banks | 8,227,136,50 | | | | (7,533) |
| thereof: financial services institutions | 6,022,514,72 | | | | (6,023) |
| Shareholdings in affiliated companies 1) | | | | 18,022,819,02 | 11,565 |
| thereof: banks | 0,00 | | | | (0) |
| thereof: financial services institutions | 0,00 | | | | (0) |
| Fiduciary assets | | | | 11,750,655,33 | 11,806 |
| thereof: fiduciary loans | 11,750,655,33 | | | | (11,806) |
| Intangible assets | | | | 1,884,820,80 | 1,929 |
| Property, plant and equipment | | | | 9,408,968,60 | 30,405 |
| Other Assets | | | | 25,043,520,13 | 23,799 |
| Accruals and deferred items | | | | 21,031,168,04 | 11,490 |
| Total assets | | | | 3,330,654,280,41 | 2,938,093 |

Liabilities

| in € | | | | 2019 | 2018 |
|--|---------------|------------------|------------------|------------------|---------------|
| | | | | | In € thousand |
| Amounts due to banks | | | | | |
| a) Due on demand | | | 18,703,423,08 | | 90,224 |
| b) Subject to an agreed term or period of notice | | | 129,111,159,67 | 147,814,582,75 | 240,946 |
| Liabilities to clients | | | | | |
| a) Other liabilities | | | | | |
| aa) Due on demand | | 1,441,521,098,84 | | | 1,528,214 |
| ab) Subject to an agreed term or period of notice | | 1,149,692,032,24 | 2,591,213,131,08 | 2,591,213,131,08 | 549,217 |
| Trading Portfolio | | | | 79,986,373,13 | 21,494 |
| Fiduciary liabilities | | | | 11,750,655,33 | 11,806 |
| thereof: fiduciary loans | 11,750,655,33 | | | | (11,806) |
| Other Liabilities | | | | 42,671,566,95 | 44,916 |
| Accruals and deferred items | | | | 18,911,430,43 | 11,573 |
| Provisions | | | | | |
| a) Provisions for pensions and similar obligations | | | 9,816,085,41 | | 9,948 |
| b) Tax provisions | | | 532,886,00 | | 535 |
| c) Other provisions | | | 30,363,606,71 | 40,712,578,12 | 46,212 |
| Subordinated Liabilities | | | | 0,00 | 0 |
| thereof: due within two years | 0,00 | | | | (0) |
| Profit participation capital | | | | 10,000,000,00 | 10,000 |
| thereof: due within two years | 10,000,000,00 | | | | (10,000) |
| Funds for general banking risks | | | | 57,700,000,00 | 57,400 |
| thereof special items according to Section 340e German Commercial Code (HGB) | 5,000,000,00 | | | | (4,700) |
| Equity | | | | | |
| a) Subscribed capital | | | 70,000,000,00 | | 70,000 |
| b) Capital reserve | | | 205,500,000,00 | | 205,500 |
| c) Other surplus reserves | | | 39,671,861,41 | | 24,750 |
| d) Adjustments for minority interests | | | 800,077,33 | | 438 |
| e) Consolidated profit for the year | | | 13,922,023,88 | 329,893,962,62 | 14,922 |
| Total liabilities | | | | 3,330,654,280,41 | 2,938,093 |
| Contingent liabilities | | | | | |
| a) Liabilities arising from guarantees and warranty agreements | | | | 70,083,113,22 | 85,494 |
| Other liabilities | | | | | |
| a) Irrevocable lending commitments | | | | 85,696,278,41 | 62,498 |

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Consolidated Profit and Loss Account for Bankhaus Lampe KG

for the period from 1 January to 31 December 2019

| in € | | | 2019 | 2018 |
|--|----------------|----------------|-----------------|---------------|
| | | | | in € thousand |
| Interest earned on | | | | |
| a) Credit and money market transactions | 39,480,130,81 | | | 35,374 |
| b) Fixed-income securities and debt register claims | 748,948,25 | 40,229,079,06 | | 300 |
| Interest expenses | | -4,561,239,83 | 35,667,839,23 | -2,570 |
| Current income from | | | | |
| a) Equities and other variable-yield securities | | 0,00 | | 0 |
| b) Shareholdings | | 458,129,43 | | 2,078 |
| c) Shares in affiliated companies | | 1,257,589,12 | 1,715,718,55 | 2,289 |
| Commission earnings | | 95,639,713,05 | | |
| Commission payable | | -12,841,287,98 | 82,798,425,07 | -16,602 |
| Net income or net expenses from trading portfolio | | | 2,228,305,52 | 998 |
| thereof: allocation according to Section 340e para 4 of the German Commercial Code (HGB) | 300,000 | | | (150) |
| Other operating Income | | | 28,853,301,22 | 37,918 |
| General administrative expenses | | | | |
| a) Personnel expenses | | | | |
| aa) Wages and salaries | -67,699,479,03 | | | -74,522 |
| ab) Social security contributions and expenditures for pensions and related benefits | -10,325,968,3 | -78,025,447,56 | | -9,987 |
| including pensions: (2,462,053.53) | | | | (2,187) |
| b) Other administrative expenses | | -58,523,624,42 | -136,549,071,98 | -58,038 |
| Depreciation and valuation allowances on intangible assets and property, plant and equipment | | | -2,398,080,56 | -3,586 |
| Other operating expenses | | | -1,929,101,30 | -4,381 |
| Earnings from write-ups to accounts receivable, certain securities, and from reversal of provisions in the credit business | | 403,890,97 | 403,890,97 | 8,738 |
| Earnings from write-ups to shareholdings, shareholdings in affiliated companies and securities treated as fixed assets | | 1,952,503,32 | 1,952,503,32 | 897 |
| Earnings from ordinary business activity | | | 12,743,730,04 | 13,624 |

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| in € | | 2019 | 2018 |
|--|--------------|---|--------|
| Taxes on income and profit | 1,931,538,53 | | 1,897 |
| Other taxes not shown under "other operating expenses" | -120,467,68 | 1,811,070,85 | -311 |
| Consolidated net income | | 14,554,800,89 | 15,211 |
| thereof: profit due to other partners | | -632,777,01 | -289 |
| Profit carried forward from previous year | | 0,00 | 0 |
| | | 13,922,023,88 | 14,922 |
| Withdrawal from capital reserve | | 0,00 | 0 |
| | | 13,922,023,88 | 14,922 |
| Withdrawals from retained earnings | | 0,00 | 0 |
| | | 1,811,070,85 14,554,800,89 -632,777,01 0,00 13,922,023,88 0,00 13,922,023,88 | 14,922 |
| Withdrawals from profit participation capital | | 1,811,070,85 14,554,800,89 -632,777,01 0,00 13,922,023,88 0,00 13,922,023,88 0,00 13,922,023,88 0,00 13,922,023,88 0,00 13,922,023,88 0,00 13,922,023,88 0,00 13,922,023,88 | 0 |
| | | 13,922,023,88 | 14,922 |
| Allocations to retained earnings | | 0,00 | 0 |
| | | 13,922,023,88 | 14,922 |
| Reallocation to profit participation capital | | 0,00 | 0 |
| | | 13,922,023,88 | 14,922 |
| Group profit | | 13,922,023,88 | 14,922 |

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